

EASTERN BROKERS LIMITED

TEA MARKET REPORT



SALE NO – 01C

07TH & 08TH JANUARY, 2025

ORDER OF SALE – 01C

EX-ESTATE

MERCANTILE PRODUCE BROKERS (PVT) LTD

LANKA COMMODITY BROKERS LTD.

JOHN KEELLS PLC.

ASIA SIYAKA COMMODITIES (PVT) LTD.

BARTLEET PRODUCE MARKETING (PVT) LTD.

FORBES & WALKER TEA BROKERS (PVT) LTD.

CEYLON TEA BROKERS PLC.

EASTERN BROKERS LTD.

HIGH & MEDIUM

JOHN KEELLS PLC.

EASTERN BROKERS LTD.

FORBES & WALKER TEA BROKERS (PVT) LTD.

MERCANTILE PRODUCE BROKERS (PVT) LTD.

LANKA COMMODITY BROKERS LTD.

ASIA SIYAKA COMMODITIES (PVT) LTD.

BARTLEET PRODUCE MARKETING (PVT) LTD.

CEYLON TEA BROKERS PLC.

LOW GROWN

JOHN KEELLS PLC.

ASIA SIYAKA COMMODITIES (PVT) LTD.

CEYLON TEA BROKERS PLC.

FORBES & WALKER TEA BROKERS (PVT) LTD.

EASTERN BROKERS LTD.

BARTLEET PRODUCE MARKETING (PVT) LTD.

MERCANTILE PRODUCE BROKERS (PVT) LTD.

LANKA COMMODITY BROKERS LTD.

AUCTION QUANTITY DETAILS - 08TH JANUARY, 2025

	LOTS	QUANTITY
EX-ESTATE	831	795,629.00
MAIN SALE - HIGH AND MEDIUM	1,833	815,320.00
MAIN SALE – LOW LEAFY GRADE	1,946	715,245.00
MAIN SALE – SEMI LEAFY GRADE	1,804	753,783.00
MAIN SALE – TIPPY SMALL LEAF	2,063	977,405.00
OFF GRADES & BOP1A	2,646	1,350,449.00
DUSTS	632	543,230.00
PREMIUM FLOWERY	390	54,705.00
TOTAL	12,145	6,005,766.00



MARKET DESCRIPTION

QUANTITY

12,145 lots totalling 6,005,766.00 kilos on offer.

QUALITY

Showed a decline all around.

DEMAND

Was fair.

WESTERNS

Select BOP/BOPF in the best category gained Rs 50/- to Rs 100/- per kg and more following special inquiry. Others in the Best category sold around last levels. Below Best BOP's gained around Rs 50/- per kg. BOPF were irregular. At the lower end BOP's declined around Rs 100/- per kg and were mostly unsold. BOPF sold around last levels.

NUWARA ELIYAS

Select BOP invoices were firm. Others were irregularly easier. BOPF were mostly unsold.

UVA UDAPUSSELLAWA

High priced Uva BOP's declined sharply and were mostly unsold. BOPF sold around last levels. Clean leaf Uda Pussellawa BOP's were firm to around Rs 20/- per kg dearar. Others sold around levels. A few invoices of BOPF gained sharply. Others were firm to around Rs 50/- per kg dearar.

CTC

Hardly any offerings of High Grown BP1's. Select PF1's gained around Rs 100/- per kg. Others sold around last levels. Better Medium Grown BP1's gained around Rs 100/- per kg. Others were firm. Better PF1's were firm. Others were irregular. Low Grown BP1's declined sharply and were mostly unsold. PF1's were firm.

MARKET DESCRIPTION

LOW GROWN LEAFY GRADES

OP's / OP1's were firm to irregularly dearer. Well made OPA's together with the Below Best varieties and cleaner teas of the bottom were firm to little dearer. Balance were irregular.

LOW GROWN SEMI LEAF

Select Best BOP1's were dearer. Best varieties were firm. Balance were irregularly dearer. High priced PEK/PEK1's were dearer. Best varieties sold around last levels. Below Best varieties were easier. Teas at the bottom were dearer.

LOW GROWN TIPPY/SMALL LEAF

FBOP's were firm to little dearer. Well made FBOPF1's were firm. Below Best varieties were irregularly easier. Cleaner teas at the bottom were firm to dearer. Balance were irregular. Better FBOPF were dearer. Others were irregular.

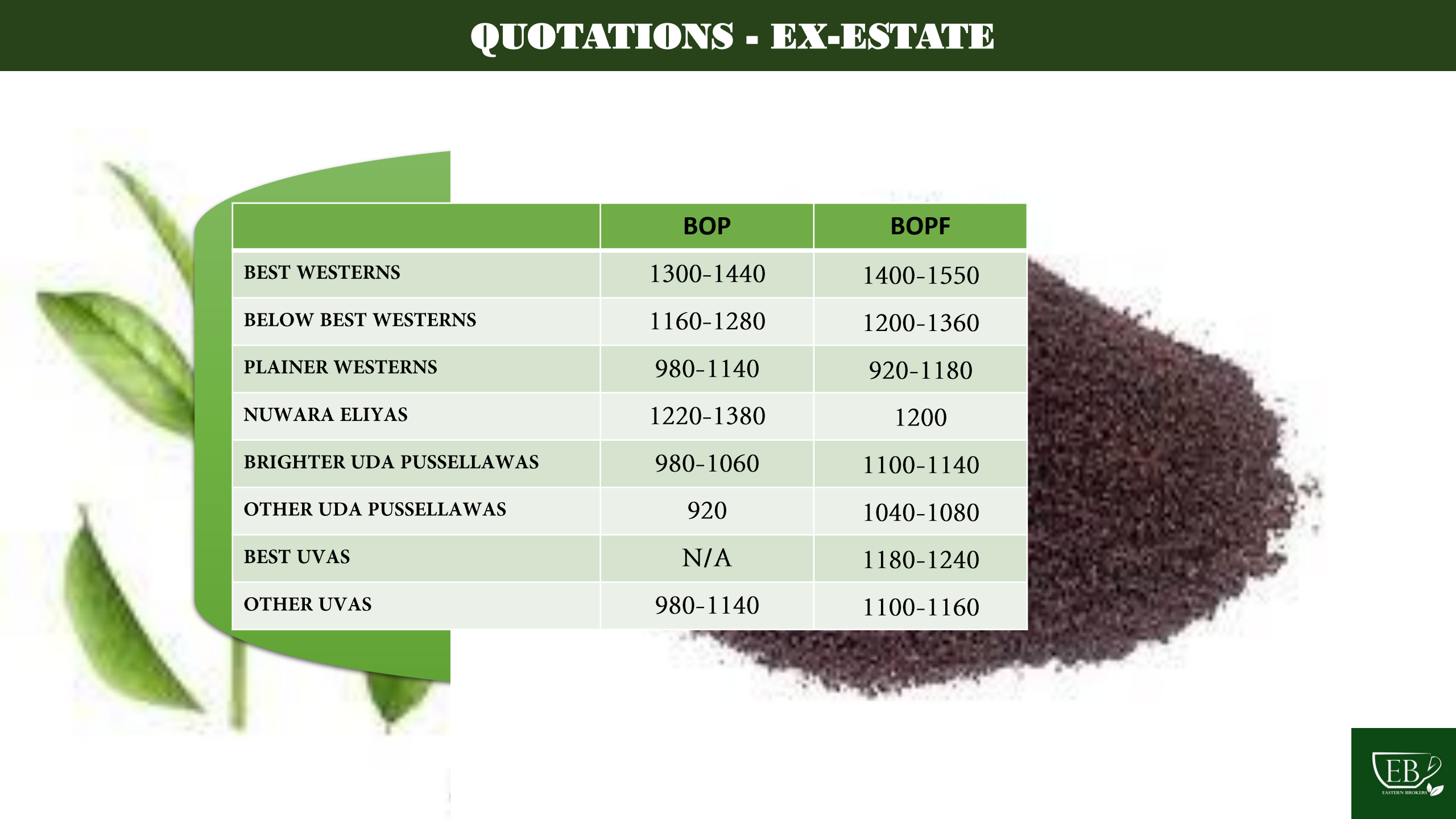
OFF GRADES

Clean leaf bright liquoring fannings were firm to dearer by Rs 10/- to Rs 20/- per kg. Others held firm. Low Grown fannings , BP's, BM's and BOP1A's gained Rs 20/- to Rs 30/- per kg.

DUSTS

In the Dust Catalogue Select Best primaries held firm. Others along with the Best and Below Best sorts were irregular. Clean Secondaries gained Rs 20/- to Rs 40/- per kg. Others were barely steady. Low Grows held firm.

QUOTATIONS - EX-ESTATE



	BOP	BOPF
BEST WESTERNS	1300-1440	1400-1550
BELOW BEST WESTERNS	1160-1280	1200-1360
PLAINER WESTERNS	980-1140	920-1180
NUWARA ELIYAS	1220-1380	1200
BRIGHTER UDA PUSSELLAWAS	980-1060	1100-1140
OTHER UDA PUSSELLAWAS	920	1040-1080
BEST UVAS	N/A	1180-1240
OTHER UVAS	980-1140	1100-1160

QUOTATIONS - LOW GROWN



GRADE	SELECT BEST	BEST	BEST BELOW	OTHERS
BOP	1500-1600	1300-1400	1200-1300	900-1000
BOPF	1400-1500	900-1000	850-900	800-850
FBOPF/FBOPFSP	4300-5000	3500-3950	2750-3000	1000
FBOP	2300-2500	1600-1650	1350-1400	950-1000
FBOP1	1900-2100	1550-1600	1400-1450	1000-1050
FBOPF	1750-2000	1450-1550	1250-1300	950-1000
FBOPF1	1600-1700	1500-1550	1300-1350	950-1000
PEKOE	1500-2550	1300-1480	1200-1280	800-1180
PEK 1	1600-2300	1380-1550	1240-1360	800-1220
OP	1650-1900	1500-1600	1320-1480	900-1300
OPA	1550-1900	1400-1500	1300-1380	900-1280
OP 1	3000-3300	2650-2950	1500-2200	900-1480
BOP 1	2350-3100	1950-2300	1400-1700	850-1380

QUOTATIONS - OFF GRADES & DUSTS

BEST WESTERNS
BELOW BEST WESTERNS
OTHERS
NUWARA ELIYAS
BEST UVA UDA PUSSELLAWA
BELOW BEST UVA UDA PUSSELLAWA
OTHERS
BEST MEDIUMS
OTHER MEDIUMS
C.T.C

FNGS 1/FNGS	BP	BM
1050-1150	900-1000	950-1050
900-1000	800-880	850-940
750-850	700-780	700-820
1000-1100	900-1000	950-1050
800-980	800-880	800-840
700-780	700-780	700-780
850-950	950-1050	900-1000
700-800	750-900	700-850
700-950		

DUST 1
1400-1700
1250-1380
1000-1200
1150-1260
980-1120
850-980
750-850
500-600
880-1200

TOP PRICES OBTAINED AT THE SALE OF 08th JANUARY, 2025

WESTERN MEDIUM

ESTATE	BOP	BOPSP	BOPF	BOPFSP
NAYAPANE	1,550.00	1440.00		
HARANGALLA	1550.00			
DARTRY VALLEY	1,550.00		1,160.00	
WINDSORFOREST		1440.00		
UPLANDS				1,220.00

WESTERN HIGH

ESTATE	BOP	BOPSP	BOPF	BOPFSP
ROBGILL	1440.00		1550.00	
WATTEGODDE		1,480.00		
DESSFORD		1,480.00		

UDA PUSSELLAWA

ESTATE	BOP	BOPSP	BOPF	BOPFSP
*LUCKYLAND	1,060.00	1,020.00		
*KIRKLEES	1,060.00	1,020.00		
MOOLOYA			1,260.00	

NUWARA ELIYA

ESTATE	BOP	BOPSP	BOPF	BOPFSP
MAHAGASTOTTE	1,380.00			
KENMARE		1,140.00		
LOVERS LEAP			1,200.00	

TOP PRICES OBTAINED AT THE SALE OF 08th JANUARY, 2025

UVA HIGH

ESTATE	BOP	BOPSP	BOPF	BOPFSP
GLENANORE	1,380.00			
*CRAIG		1,420.00		
UVA HIGHLANDS				1,280.00

UVA MEDIUM

ESTATE	BOP	BOPSP	BOPF	BOPFSP
DEMODERA 'S'	1,400.00	1,300.00		
DICKWELLA				1,40.00

LOW GROWN

ESTATE	BOP	BOPSP	BOPF	BOPFSP
MULATIYANA HILLS	2,150.00			
KINGS BRU		1,600.00		
RAJJURUWATTA SUPER			1,550.00	2,050.00
POTHOTUWA			1,550.00	
SITHAKA				1,550.00

TOP PRICES OBTAINED AT THE SALE OF 08th JANUARY, 2025

CTC



HIGH GROWN	PF1	BP1	BPS
DUNSINANE CTC	1,340.00		1,100.00

MEDIUM GROWN	PF1	BP1	BPS
STRATHDON CTC	1,180.00	1,220.00	
ANCOOMBRA CTC			710.00
PARK SIDE CTC			710.00

UVA HIGH	*UVA HIGHLANDS	BOP1	1,650.00
	*CRAIG	BOP1	1,600.00
	GONAMOTAWA	BOP1	1,600.00
	ELLATHOTA UVA	OPA	1,300.00
	*CRAIG	OP	1,280.00
	BALAGALAEELLA	OP	1,280.00
	RANAYA	PEK1	1,600.00
	*CRAIG	PEK1	1,500.00
	ELLATHOTA UVA	PEK1	1,500.00
	*CRAIG	FBOPFSP	2,000.00
	*CRAIG	FBOPFEXSP	2,850.00
UDA PUSSELLAWA	*KIRKLEES	DUST1	1,180.00
	MOOLOVA	DUST1	1,180.00

LOW GROWN	PF1	BP1	BPS
KALUBOWITIYANA CTC	1,460.00		
NELUNWATTA CTC		890.00	
DANAWATTA CTC			690.00



* TEAS SOLD BY EASTERN BROKERS LTD.

+ EQUAL ALL TIME AUCTION RECORD PRICE.

++ AN ALL-TIME AUCTION RECORD PRICE.

CROP & WEATHER FOR THE PERIOD – 23RD DECEMBER 2024 – 06TH JANUARY, 2025.

WESTERN / NUWARA ELIYA REGIONS

Western and Nuwara Eliya regions reported bright weather throughout the week. Rain is expected in the Nuwara Eliya Region, whilst misty conditions are expected in Western Region in the week ahead according to the Department of Meteorology.

UVA/UDAPUSSELLAWA REGIONS

The Uva and Udapussellawa regions reported bright mornings and evening showers throughout the week. The Department of Meteorology expects misty conditions in the Uva Region in the week ahead.

LOW GROWN

The Low Grown Region reported showers throughout the week. According to the Department of Meteorology, rain is expected in the Low Grown Region in the week ahead.

CROP INTAKE

The Western and Nuwara Eliya regions reported an increase in crop intake, whilst the Uva, Udapussellawa and Low Grown regions showed a decrease.

SALE AVERAGES OF 23/12/2024

ORTHODOX
Uva High
Western High
Uva Medium
Western Medium
Low Grown

WEEK (RS. PER KG)	
2024 GROSS	2023 GROSS
1,044.90	-
1,161.04	-
1,067.67	-
1,031.63	-
1,300.21	-

TO DATE (RS.PER KG)	
2024 GROSS	2023 GROSS
1,098.02	-
1,205.74	-
1,117.70	-
1,075.39	-
1,345.79	-

CTC
Western High
Western Medium
Low Grown
Uva High

2024 GROSS	2023 GROSS
1,071.47	-
964.51	-
968.26	-
1,069.91	-

2024 GROSS	2023 GROSS
1,078.78	-
965.29	-
981.02	-
1,118.28	-

SALE AVERAGES OF 23/12/2024

COMBINED (ORTHODOX & CTC)	WEEK (RS. PER KG)		TO DATE (RS.PER KG)	
	2024 GROSS	2023 GROSS	2024 GROSS	2023 GROSS
Uva High	1,042.87	-	1,096.55	-
Western High	1,132.19	-	1,183.48	-
High Grown – Total	1,102.28	-	1,155.57	-
Uva Medium	1,067.14	-	1,120.00	-
Western Medium	1,002.89	-	1,047.85	-
Med. Grown – Total	1,024.70	-	1,071.31	-
Low Grown – Total	1,282.81	-	1,323.28	-
Total	1,196.73	-	1,244.85	-
CTC Total	992.04	-	998.53	-

QUANTITY SOLD 01ST TO 04TH JANUARY, 2025

WEEK (KG)

TO DATE (KG)

	2025 GROSS	2024 GROSS	2025 GROSS	2024 GROSS
PUBLIC AUCTION	0.00	-	0.00	-
PRIVATE SALE	62,900.00	-	62,900.00	-
FORWARD CONTRACTS	38,760.00	-	38,760.00	-
DIRECT SALES	0.00	-	0.00	-
BIO/GREEN TEA	27,984.00	-	27,984.00	-
BMF – (EXCLUDED FROM PRIVATE SALE)	104,053.00	-	104,053.00	-

WORLD TEA PRODUCTION

COUNTRY	MONTH			TOTAL UPTO			(+)INC/ (-) DE
		2024 (KG)	2023 (KG)		2024 (KG)	2023 (KG)	
SRI LANKA	NOVEMBER	22.30	19.78	NOVEMBER	240.01	236.27	+3.74
BANGLADESH	OCTOBER	14.92	14.59	OCTOBER	76.67	83.58	-9.91
NORTH INDIA	OCTOBER	174.38	174.38	OCTOBER	923.44	981.32	-57.88
SOUTH INDIA	OCTOBER	24.22	19.01	OCTOBER	188.67	197.18	-8.51
KENYA	AUGUST	38.62	45.57	AUGUST	400.54	363.91	+36.63

SALE NO 03B - 21ST & 22ND JANUARY, 2025

		LOTS	QUANTITY (KG)
EX-ESTATE	Closed on 31/12/2024 excluding violations.	926	952,916.00
HIGH & MEDIUM	Closed on 31/12/2024 excluding violations.	1,808	852,082.00
LEAFY GRADES	Closed on 31/12/2024 excluding violations.	2,090	874,818.00
SEMI LEAFY	Closed on 31/12/2024 excluding violations.	1,744	871,786.00
TIPPY SMALL LEAF	Closed on 31/12/2024 excluding violations.	2,509	1,317,870.00
OFF GRADES	Closed on 31/12/2024 excluding violations.	1,979	1,117,288.00
BOP1A	Closed on 31/12/2024 excluding violations.	626	235,302.00
DUSTS	Closed on 31/12/2024 excluding violations.	599	549,064.00
PREMIUM FLOWERY	Closed on 31/12/2024 excluding violations.	362	59,861.00
TOTAL		12,643	6,830,987.00

A total of kgs. **6,830,987.00** are on offer at this sale of which 438,289 kgs, are reprints.

SALE NO: 04C
28TH & 29TH
JANUARY 2025

EX. ESTATE &
MAIN SALE
Scheduled to close on
09/01/2025.

COMMENTS

A quantity of 6.005 million kilos of tea was on offer at this week's auction. This was 0.119 million kilos higher than last week's quantity. Ex. Estate offerings which comprised 0.795 million kilos of teas was 1.923 million kilos higher than last week.

Quality showed a decline all round.

There was fair demand.

In the Ex estate catalogues select invoices of BOP and BOPF in the Best category met a dearer market. Others in the Best category sold around last levels. Below Best BOP's were dearer. BOPF were irregular. At the lower end BOP's were lower. BOPF sold around last levels.

Select BOP invoices of Nuwera Eliya BOP's were firm. Others were lower. BOPF were mostly unsold.

High priced Uva BOP's declined sharply and were mostly unsold. BOPF sold around last levels. Clean leaf Uda Pussellawa BOP's met a firm to dearer market. Others sold around last levels. A few invoices of BOPF gained sharply. Others were firm to dearer.

There were hardly any offerings of High Grown BP1's. Select PF1's met a dearer market. Others sold around last levels. Better Medium Grown BP1's were dearer. Others were firm. Better PF1's were firm. Others were irregular. Low Grown BP1's declined sharply and were mostly unsold. PF1's were firm.

In the Low Grown leafy catalogues OP1's and OP's met a firm to dearer market. Well made OPA's together with the Below Best varieties and cleaner teas at the bottom met a firm to dearer market. Balance were irregular.

In the Low Grown semi leafy catalogues Select Best BOP1's met a dearer market. Best varieties were firm. Balance were dearer. High priced PEK/PEK1's were dearer. Best varieties sold around last levels. Below Best varieties met a lower market. Teas at the bottom were dearer.

In the Low Grown small leaf catalogues FBOP's met a dearer market. Well made FBOPF1'S were firm. Below Best varieties were easier. Cleaner Below Best varieties and cleaner teas at the bottom were firm to dearer. Balance were irregular. Better FBOPF's were dearer. Others were irregular.

In the Off Grades catalogues, Clean leaf bright liquoring fannings met a firm to dearer market. Others sold around last levels. BP's, BM's, BOP1A's and Low Grown fannings were dearer.

In the Dust catalogues, Select Best Primaries were firm. Others along with the Below Best sorts were irregular. Clean secondaries were dearer. Others were barely steady. Low Grown sold around last levels.

DETAILS OF TEA AWAITING SALES – 2025

	SALE NO – 02A 15 TH JANUARY, 2025			SALE NO – 03B 21 ST & 22 ND JANUARY, 2025			
	LOTS	QUANTITY (KG)	REPRINTS	LOTS	QUANTITY (KG)	REPRINTS	
EX-ESTATE	783	742,022.00		926	952,916.00		
HIGH AND MEDIUM	955	422,987.00		1,808	852,082.00		
LOW LEAFY GRADE	1,633	583,809.00		2,090	874,818.00		
SEMI LEAFY GRADE	1,383	571,255.00		1,744	871,786.00		
TIPPY SMALL LEAF	1,322	619,036.00		2,509	1,317,870.00		
OFF GRADES & BOP1A	1,613	802,913.00		2,605	1,352,590.00		
DUSTS	429	365,798.00		599	549,064.00		
PREMIUM FLOWERY	327	45,258.00		362	59,861.00		
TOTAL	8,445	4,153,078.00	31,187.00	12,643	6,830,987.00	438,289.00	
TOTAL NO OF PKGS			109,108	TOTAL NO OF PKGS			180,079
NO OF TOTAL CTC PKGS			7,540	NO OF TOTAL CTC PKGS			9,795
TOTAL QUANTITY (KG)			401,135	TOTAL QUANTITY (KG)			521,771

SALE NO 02A – 15TH JANUARY, 2025

ORDER OF SALE

Ex - ESTATE

LANKA COMMODITY BROKERS LTD

JOHN KEELLS PLC.

ASIA SIYAKA COMMODITIES (PVT) LTD.

BARTLEET PRODUCE MARKETING (PVT) LTD.

FORBES & WALKER TEA BROKERS (PVT) LTD.

CEYLON TEA BROKERS PLC.

EASTERN BROKERS LTD.

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JOHN KEELLS PLC.

10% PAYMENT

20/01/2025

BUYERS' PROMPT

21/01/2025

SELLERS' PROMPT

22/01/2025