EASTERN BROKERS LIMITED

TEA MARKET REPORT

SALE NO – 04C

28TH & 29TH JANUARY, 2025



ORDER OF SALE - 04C

EX-ESTATE	HIGH & MEDIUM	LOW GROWN		
ASIA SIYAKA COMMODITIES (PVT) LTD.	MERCANTILE PRODUCE BROKERS (PVT) LTD.	LANKA COMMODITY BROKERS LTD.		
BARTLEET PRODUCE MARKETING (PVT) LTD.	LANKA COMMODITY BROKERS LTD.	MERCANTILE PRODUCE BROKERS (PVT) LTD.		
FORBES & WALKER TEA BROKERS (PVT) LTD.	ASIA SIYAKA COMMODITIES (PVT) LTD.	BARTLEET PRODUCE MARKETING (PVT) LTD.		
CEYLON TEA BROKERS PLC.	BARTLEET PRODUCE MARKETING (PVT) LTD.	EASTERN BROKERS LTD.		
EASTERN BROKERS LTD.	CEYLON TEA BROKERS PLC.	FORBES & WALKER TEA BROKERS (PVT) LTD.		
MERCANTILE PRODUCE BROKERS (PVT) LTD.	JOHN KEELLS PLC.	CEYLON TEA BROKERS PLC.		
LANKA COMMODITY BROKERS LTD.	EASTERN BROKERS LTD.	ASIA SIYAKA COMMODITIES (PVT) LTD.		
LANKA COMMODITY BROKERS LTD.		ASIA SHARA COMMODITIES (PVT) ED.		

JOHN KEELLS PLC.

FORBES & WALKER TEA BROKERS (PVT) LTD.

JOHN KEELLS PLC.

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AUCTION QUANTITY DETAILS - 29TH JANUARY, 2025

	LOTS	QUANTITY
EX-ESTATE	948	933,154.00
MAIN SALE - HIGH AND MEDIUM	1,743	793,253.00
MAIN SALE – LOW LEAFY GRADE	2,124	838,095.00
MAIN SALE – SEMI LEAFY GRADE	1,878	879,651.00
MAIN SALE – TIPPY SMALL LEAF	2,471	1,248,276.00
OFF GRADES & BOP1A	2,263	1,168,293.00
DUSTS	544	497,036.00
PREMIUM FLOWERY	481	74,712.00
TOTAL	12,452	6,432,470.00





MARKET DESCRIPTION

QUANTITY

QUALITY

DEMAND

WESTERNS

NUWARA ELIYAS

UVA UDAPUSSELLAWA

12,452 lots totalling 6,432,470.00 kilos on offer.

Fairly similar to last week.

was fair.

A selection of Best BOP/BOPF in the best category gained Rs 50/- to Rs 100/- per kg. Others BOP's in the Best category were irregularly easier. BOPF were firm to little dearer. In the Below Best category higher priced bracket BOP's declined Rs 50/- to Rs 100/- per kg. Corresponding BOPF gained around Rs 50/- per kg and more. Other BOP's together with the teas at the lower end declined by Rs 30/- to Rs 50/- per kg. Other BOPF in the Below Best category were firm to Rs 20/- to Rs 40/- per kg dearer. At the lower end price were firm to dearer to a lesser extent.

A few select BOP invoices were firm. Others were irregular and mostly lower. BOPF sold around last levels.

A few invoices of UVA BOP's were firm to little dearer. Others declined by around Rs 50/- per kg and more. Clean leaf coloury BOPF gained around Rs 50/- per kg. Others were Rs 20/- to Rs 40/- per kg dearer. Uda Pussellawa BOP's declined Rs 50/- to Rs 70/- per kg and more. BOPF sold around last levels.

Hardly any offerings of High Grown BP1's. PF1's were firm. Medium Grown BP1's were irregular. PF1's were firm. Low Grown BP1's were mostly unsold. PF1's sold around last levels.

MARKET DESCRIPTION

LOW GROWN LEAFY GRADES

LOW GROWN SEMI LEAF

LOW GROWN TIPPY/SMALL LEAF

OFF GRADES

DUSTS

Select best OP1's were firm to little dearer. Balance sold around last levels. Select Best and Best OP's were firm. Balance were irregularly dearer. OPA's in general were firm.

A few high priced BOP1's were dearer. Best varieties were firm. Balance were lower. PEK/PEK1's sold around last levels.

Select Best FBOP's were firm. Balance declined. However teas at the bottom were firm. Select Best FBOPF1's were firm. Others declined. FBOPF's were irregularly easier.

Clean leaf bright liquoring fannings held firm. Others declined Rs 10/- to Rs 20/- per kg. BM's and BOP1A's gained Rs 20/- to Rs 30/- per kg. BP's sold around last levels. Low Grown fannings gained Rs 10/- to Rs 20/- per kg.

Select Best primaries gained Rs 40/- to Rs 60/- per kg. Best and Below Best sorts where quality was maintained gained Rs 20/- to Rs 40/- per kg. Others held firm. Clean Secondaries were firm to around Rs 40/- per kg dearer. Others were irregular. Low Growns sold around last week price levels.



QUOTATIONS - EX-ESTATE

	ВОР	BOPF	
BEST WESTERNS	1260 - 1480	1380 - 1600	in.
BELOW BEST WESTERNS	1100 - 1200	1260 - 1360	in set
PLAINER WESTERNS	980 - 1060	1040 - 1240	
NUWARA ELIYAS	1260-1300	1200-1240	
BRIGHTER UDA PUSSELLAWAS	1000 - 1050	1060 - 1200	
OTHER UDA PUSSELLAWAS	960	1000 - 1040	
BEST UVAS	1100-1180	1180 - 1260	
OTHER UVAS	980 - 1040	1020 - 1160	
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QUOTATIONS - LOW GROWN

GRADE	SELECT BEST	BEST	BEST BELOW	OTHERS
ВОР	1450-1650	1300-1400	1200-1300	900-1000
BOPF	1400-1500	900-1000	850-900	800-850
FBOPF/FBOPFSP	4000-4500	3000-3700	2600-2800	1000
FBOP	2300-2500	1500-1550	1300-1350	950-1000
FBOP1	1900-2100	1450-1500	1350-1400	1000-1050
FBOPF	1700-1900	1400-1500	1250-1300	950-1000
FBOPF1	1500-1650	1400-1500	1200-1250	950-1000
РЕКОЕ	1550-2500	1340-1500	1200-1320	800-1180
PEK 1	1650-2250	1380-1600	1240-1360	800-1220
ОР	1650-1850	1500-1600	1380-1480	900-1360
ОРА	1550-1850	1440-1500	1360-1420	900-1340
OP 1	3100-3750	2750-3050	1600-2400	900-1550
BOP 1	2400-3400	2000-2350	1360-1650	850-1340



QUOTATIONS - OFF GRADES & DUSTS

		FNGS 1/FNGS	BP	BM		DUST 1
BEST WESTERNS		1000-1100	950-1050	1000-1100		1400-1700
BELOW BEST WESTERNS		900-980	850-940	900-980		1250-1380
OTHERS		750-850	750-800	780-880	1	1000-1200
NUWARA ELIYAS						
BEST UVA UDA PUSSELLAWA		1000-1100	900-1000	1000-1100		1150-1260
BELOW BEST UVA UDA PUSSELLAWA		800-980	800-880	900-980		980-1120
OTHERS		700-780	700-780	750-850	1	850-980
BEST MEDIUMS		850-950	1000-1100	950-1050		750-850
OTHER MEDIUMS	<i>~</i> ~	700-800	800-950	850-920		500-600
C.T.C		700-950				880-1200



TOP PRICES OBTAINED AT THE SALE OF 29TH JANUARY, 2025

	-					_				(
WE	STERN M	EDIUM					WESTER	N HIGH	- 73	
ESTATE	BOI	P BC	OPSP I	BOPF	BOPFSP		- 1 A		19	
HARANGALLA/ UPLANDS		00.00				ESTATE	ВОР	BOPSP	BOPF	BOPFSP
ANCOOMBRA			500.00			GREAT WESTER				DOTTO
	Y				1,260.00	INGESTRE		1,550.00		
			192	×.	i.	ROBGILL			1,600.00	
	UDA PUS	SELLAWA			2		NUWAR	A ELIYA		Ŵ
ESTATE	ВОР	BOPSP	BOPF	В	OPFSP	ESTATE	вор	BOPSP	BOPF	BOPFSP
ALMA	1,400.00					манадаятотте	1,380.00			
DELMAR		1,120.00				KENMARE		900.00		
*KIRKLEES			1,220.0	00		MAHAGASTOTTE			1,240.00	
				2	2					,

TOP PRICES OBTAINED AT THE SALE OF 29TH JANUARY, 2025



TOP PRICES OBTAINED AT THE SALE OF 29TH JANUARY, 2025

	СТС		HIGH GRO	OWN	PF1	BP1	BP	PS .	1		
	СТС	DUNSIN	ANE CTC		1,240.00				63.		
	-		-	S		LË.		L.	Z.		
	Lin			EDIUM GROWN	J	PF1	BP1	E	BPS		
			NEW PEAC	ОСК СТС		1,220.00					
		10 miles	ROTHSCHIL	D CTC			1, 200.00)			
				CTC				95	50.00		
		11	2	ĺ.,	Þ			1	N.	÷.,	
					LOW GF	ROWN		PF1		P1	BPS
			1 000 00	HINGALGODA CT	C/KALUBOV	VITIYANA CTC		1,480.00			
UVA HIGH	UVA HIGHLANDS	BOP1	1,800.00	CECILIYAN CTC					1,300.	.00	
	*CRAIG	BOP1	1,600.00	ROSS FIELD CTC							750.00
	GLENANORE *CRAIG	FBOPF1 FBOPF1	1,440.00 1,380.00		100		1			<u>.</u>	
	* CRAIG/ RANAYA/ GONAMOTUWA	OP	1,320.00			-		2.			à
	*CRAIG	OPA	1,320.00	225	* TEAS	S SOLD BY	EASTERN I	BROKERS	LTD.		
	*CRAIG	OP1	1,500.00		+ EQU	AL ALL TIN	ME AUCTIC)N RECOR	₹D PRICE	2.	
UDA PUSSELLAWA	*KIRKLEES	DUST1	1,160.00	**	++ AN	ALL-TIME	AUCTION	RECORD	PRICE.		EASTERN BROKERS

CROP & WEATHER FOR THE PERIOD – 22ND – 27TH JANUARY, 2025.

WESTERN / NUWARA ELIYA REGIONS

The Western Region reported bright weather, whilst rain was reported in the Nuwara Eliya Region throughout the week. The Department of Meteorology expects rain and misty conditions in the Western Region in the week ahead.

UVA/UDAPUSSELLAWA REGIONS

Both regions reported rain throughout the week. According to the Department of Meteorology, showers are expected in the Uva Region in the week ahead.

LOW GROWN



CROP INTAKE

Bright mornings and occasional evening showers were reported in the Low Grown Region throughout the week. Winds and misty conditions are expected in the Low Grown Region in the week ahead according to the Department of Meteorology.

The Western and Nuwara Eliya regions reported an increase in the crop intake, whilst the Uva, Udapussellawa and Low Grown regions showed a decease.



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SALE AVERAGES OF 22/01/2025

	WEEK (RS. PE	R KG)		TO DATE (RS.	PER KG)
ORTHODOX	2025 GROSS	2024 GROSS		2025 GROSS	2024 GROSS
UVA HIGH	1,044.77	1,042.66		1,054.83	1,022.56
Western High	1,169.96	1,146.48		1,164.56	1,127.77
Uva Medium	1,076.91	1,101.15		1,070.36	1,082.15
Western Medium	1,046.48	1,154.22	-	1,038.08	1,113.55
Low Grown	1,304.78	1,410.85		1,281.01	1,375.07
1				1	
СТС	2025 GROSS	2024 GROSS	-	2025 GROSS	2024 GROSS
	2025 GROSS 1,078.20	2024 GROSS 1,161.18		2025 GROSS 1,096.12	2024 GROSS 1,087.98
CTC Western High Western Medium					
Western High	1,078.20	1,161.18		1,096.12	1,087.98
Western High Western Medium	1,078.20 981.53	1,161.18 898.37		1,096.12 945.04	1,087.98 905.88



SALE AVERAGES OF 22/01/2025

	WEEK (RS. PER I	WEEK (RS. PER KG)			ER KG)
COMBINED (ORTHODOX & CTC)	2025 GROSS	2024 GROSS		2025 GROSS	2024 GROSS
UVA HIGH	1,040.42	1,043.90		1,046.42	1,026.12
WESTERN HIGH	1,156.10	1,134.91		1,145.81	1,109.47
HIGH GROWN – TOTAL	1,118.14	1,109.16		1,111.08	1,084.03
UVA MEDIUM	1,075.60	1,119.56	-	1,067.70	1,087.31
WESTERN MEDIUM	1,053.15	1,106.70		1,033.76	1,071.99
MED. GROWN – TOTAL	1,018.51	1,066.90	_	1,021.49	1,054.52
LOW GROWN – TOTAL	1,285.86	1,400.46		1,272.90	1,373.52
TOTAL	1,217.12	1,291.19		1,201.18	1,263.41
CTC TOTAL	946.89	1,021.19		948.31	1,032.69



QUANTITY SOLD 20TH TO 25TH JANUARY, 2025

	WEEK	(KG)	ТО С	DATE (KG)
	2025 GROSS	2024 GROSS	2025 GROSS	2024 GROSS
PUBLIC AUCTION	5,988,944.00	4,640,488.00	14,873,309.00	13,772,692.00
PRIVATE SALE	261,282.50	126,458.90	728,708.50	328,157.40
FORWARD CONTRACTS	92,420.00	20,000.00	275,180.00	60,000.00
DIRECT SALES	0.00	0.00	0.00	0.00
BIO/GREEN TEA	46,806.00	43,028.00	155,526.00	115,348.00
BMF – (EXLUDED FROM PRIVATE SALE)	241,853.00	25,150.00	275,180.00	72,308.00

WORLD TEA PRODUCTION

COUNTRY		MONTH		Т	OTAL UPTO)	(+)INC/ (-)	D
		2024 (KG)	2023 (KG)		2024 (KG)	2023 (KG)		
SRI LANKA	DECEMBER	21.71	19.80	DECEMBER	262.15	256.08	+ 6.07	
BANGLADESH	OCTOBER	14.92	14.59	OCTOBER	76.67	83.58	- 9.91	
NORTH INDIA	NOVEMBER	123.45	109.39	OCTOBER	1046.89	1090.71	-43.82	
SOUTH INDIA	NOVEMBER	19.83	21.38	OCTOBER	208.50	218.56	-10.06	١.
KENYA	AUGUST	38.62	45.57	AUGUST	400.54	363.91	+36.63	

SALE NO 06B - 10TH & 11TH FEBRUARY, 2025

	Closed on 23/01/2025 excluding		LOTS	QUANTITY (KG)	
EX-ESTATE	violations.		910	907,796.00	A total of kgs. 5,896,635.50 are
HIGH & MEDIUM	Closed on 23/01/2025 excluding violations.		1,432	627,106.00	on offer at this sale of which 552,027 kgs, are
LEAFY GRADES	Closed on 23/01/2025 excluding violations.		2,005	765,287.00	reprints.
SEMI LEAFY	Closed on 23/01/2025 excluding violations.		1,740	755,501.00	
				-	SALE NO: 07C 18 TH & 19 TH
TIPPY SMALL LEAF	Closed on 23/01/2025 excluding violations.		2,225	1,087,403.00	FEBRUARY 2025
				061.005.00	EX. ESTATE & MAIN SALE
OFF GRADES	Closed on 23/01/2025 excluding violations.		1,748	961,095.00	Scheduled to close on 30/01/2025.
BOP1A	Closed on 23/01/2025 excluding		555	187,796.00	<i>5</i>
	violations.				
DUSTS	Closed on 23/01/2025 excluding violations.		589	540,120.00	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
			415	64 532 00	State of Long St.
PREMIUM FLOWERY	Closed on 23/01/2025 excluding violations.		415	64,532.00	FR D
		TOTAL	11,619	5,896,635.50	LASTERN BROKER

COMMENTS

A quantity of 6.830 million kilos of tea was on offer at this week's auction. This was 0.210 million kilos Higher than last week's quantity. Ex. Estate offerings which comprised 0.952 million kilos of teas was 2.777 million kilos Higher than last week.

Quality was fairly similar to last week.

There was fair demand.

In the Ex estate catalogues a selection of Best Western BOP's and BOPF met a dearer market. All other BOP's were lower. BOPF were dearer.

A few select Nuwara Eliya's BOP's were firm. Others were irregular and mostly lower. BOPF sold around last levels.

A few invoices of Uva BOP's met a firm to dearer market. Others were lower. BOPF were dearer. Uda Pussellawa BOP's declined. BOPF sold around last levels.

There were hardly any offerings of High Grown BP1's. PF1's were firm. Medium Grown BP1's were irregular. PF1's were firm. Low Grown BP1's were mostly unsold. PF1's sold around last levels.

In the Low Grown leafy catalogues Select Best OP1's met a firm to dearer market. Balance sold around last levels. Select Best and Best OP's were firm. Balance were dearer. OPA's in general were easier.

In the Low Grown semi leafy catalogues a few high priced BOP1's met a dearer market. Best varieties were firm. Balance were lower. PEK's and PEK1's sold around last levels.

In the Low Grown small leaf catalogues Select Best FBOP's were firm. Balance declined. However teas at the bottom were firm. Select Best FBOPF1's were firm. Others declined. FBOPF's met a lower market.

In the Off Grades catalogues, Clean leaf bright liquoring fannings were firm. Others were lower. BOP1A's, BM's and Low Grown fannings met a dearer market. BP's sold around last levels.

In the Dust catalogues, Select Best Primaries met a dearer market. Best and Below Best sorts where quality was maintained were dearer. Others were firm to dearer. Clean Secondaries were firm to dearer. Others were irregular. Low Growns sold around last levels.



DETAILS OF TEA AWAITING SALES - 2025

	SALE NO – 05A 03 RD & 05 TH FEBRUARY, 2025			SALE NO – O	BRUARY, 2025		
	LOTS	QUANTITY (KG)	REPRINTS		LOTS	QUANTITY (KG)	REPRINTS
EX-ESTATE	904	897,522.00			910	907,796.00	
HIGH AND MEDIUM	1,606	702,381.00			1,432	627,106.00	
LOW LEAFY GRADE	2,151	840,431.00			2,005	765,287.00	
SEMI LEAFY GRADE	1,911	861,376.00			1,740	755,501.00	
TIPPY SMALL LEAF	2,348	1,166,069.00			2,225	1,087,403.00	
OFF GRADES & BOP1A	2,545	1,299,549.00			2,303	1,148,891.00	
DUSTS	703	629,760.00		K,	589	540,120.00	
PREMIUM FLOWERY	442	69,971.00		ç	415	64,532.00	
TOTAL	12,610	6,467,059.00	307,514.00	ľ	11,619	5,896,635.50	552,027.00
	TOTAL NO OF PKGSNO OF TOTAL CTC PKGS		168,789		TOTAL NO OF PKGS		153,113
			9,295		NO OF TOTAL CTC PKGS		8,635
	TOTAL QUANTITY (KG)		454,228		TOTAL QUANTITY (KG)		465,529



SALE NO 05A - 03RD & 05TH FEBRUARY, 2025

ORDER OF SALE

EX - ESTATE	HIGH & MEDIUM	LOW GROWN
EASTERN BROKERS LTD.	LANKA COMMODITY BROKERS LTD.	MERCANTILE PRODUCE BROKERS (PVT) LTD.
CEYLON TEA BROKERS PLC.	ASIA SIYAKA COMMODITIES (PVT) LTD.	BARTLEET PRODUCE MARKETING (PVT) LTD.
LANKA COMMODITY BROKERS LTD.	BARTLEET PRODUCE MARKETING (PVT) LTD.	FORBES & WALKER TEA BROKERS (PVT) LTD.
JOHN KEELLS PLC.	CEYLON TEA BROKERS PLC.	CEYLON TEA BROKERS PLC.
MERCANTILE PRODUCE BROKERS (PVT) LTD.	JOHN KEELLS PLC.	EASTERN BROKERS LTD.
ASIA SIYAKA COMMODITIES (PVT) LTD.	EASTERN BROKERS LTD.	ASIA SIYAKA COMMODITIES (PVT) LTD.
BARTLEET PRODUCE MARKETING (PVT) LTD.	FORBES & WALKER TEA BROKERS (PVT) LTD.	JOHN KEELLS PLC.
FORBES & WALKER TEA BROKERS (PVT) LTD.	MERCANTILE PRODUCE BROKERS (PVT) LTD.	LANKA COMMODITY BROKERS LTD.

10% PAYMENT	07/02/2025
BUYERS' PROMPT	10/02/2025
SELLERS' PROMPT	11/02/2025



NATIONAL AVERAGES REPORT – DECEMBER 2024



Elevation	QUANTITY - KG	AVERAGE - RS. / KG	QUANTITY - KG	AVERAGE - RS. / KG g	
Orthodox					
UVA-HIGH	1,095,960	1,084.21	15,790,119	1,099.02	
WESTERN-HIGH	2,286,008	1,178.44	30,537,056	1,203.52	
UVA-MEDIUM	1,215,286	1,081.59	14,730,690	1,116.14	
WESTERN-MEDIUM	1,648,433	1,032.33	21,544,392	1,079.93	
LOW	10,507,724	1,293.43	140,164,918	1,348.20	
Total	16,753,411	1,223.00	222,767,173	1,269.41	
стс				_	
UVA-HIGH	99,534	1,086.16	1,347,956	1,118.49	
WESTERN-HIGH	297,249	1,066.59	4,054,287	1,080.79	
WESTERN-MEDIUM	718,709	959.81	8,000,688	962.42	
LOW	948,018	936.40	12,988,391	980.89	
Total	2,063,510	970.53	26,391,322	997.67	
отнистс				1	
UVA-HIGH	1,195,494	1,084.37	17,138,075	1,100.55	
WESTERN-HIGH	2,583,257	1,165.57	34,591,343	1,189.14	
UVA-MEDIUM	1,215,286	1,081.59	14,730,690	1,116.14	
WESTERN-MEDIUM	2,367,142	1,010.31	29,545,080	1,048.11	
LOW	11,455,742	1,263.89	153,153,308	1,317.05	
Total	18,816,921	1,195.31	249,158,495	1,240.63	
GREEN					
UVA-HIGH	39,236	1,172.81	533,440	1,255.37	
WESTERN-HIGH	47,788	1,306.13	637,303	1,303.72	
UVA-MEDIUM	32,525	1,370.30	335,913	1,436.39	
WESTERN-MEDIUM	41,184	1,296.81	458,758	1,262.18	
LOW	248	2,551.19	6,336	1,935.41	
Total	160,979	1,286.12	1,971,750	1,305.61	



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NATIONAL AVERAGES REPORT – DECEMBER 2024



ORGANIC TEAS				
UVA-HIGH	23,856	1,589.93	296,287	1,163.65
WESTERN-HIGH	50	1,600.00	29,034	1,300.69
WESTERN-MEDIUM	33,202	2,672.97	251,527	1,950.55
LOW	1,355	2,475.18	24,705	2,950.58
Total	58,463	2,225.53	601,553	1,572.68
Special Tea				
UVA-HIGH	4,775	1,334.66	43,432	1,480.63
WESTERN-HIGH	617	20,440.84	16,088	8,873.48
UVA-MEDIUM	19	20,473.68	933	15,102.04
WESTERN-MEDIUM	6,063	1,418.19	97,348	1,633.66
LOW	225	26,545.66	12,865	8,048.36
Others	0	0.00	9	43,500.00
Total	11,699	2,900.54	170,674	2,835.30
Black Tea sales from refuse				-
UVA-HIGH	68,488	686.49	861,018	684.50
WESTERN-HIGH	129,135	754.67	2,326,809	771.95
UVA-MEDIUM	10,792	723.94	125,650	784.54
WESTERN-MEDIUM	81,891	686.74	1,002,245	698.25
LOW	215,702	711.18	3,172,140	682.17
Others	116,377	2,043.95	1,306,249	2,119.25
Total	622,385	711.46	8,794,111	713.94
Composite National Averag	es			
Other	3,120	663.53	51,539	697.31
High Grown	4,092,696	1,128.16	56,472,828	1,141.63
Medium Grown	3,889,609	1,037.77	47,637,672	1,064.48
Low Grown	11,685,021	1,253.76	156,534,544	1,304.38
All Tea Average	19,670,446	1,184.82	260,696,583	1,225.17



